Income and Expenses - Operating and Non-Operating
5 year Comparison

	2018		2019		2020		2021		2022	
	Actual	Pct	Actual	Pct	Actual	Pct	Actual	Pct	Actual	Pct
Revenue										
Town of Kent	$100,500.00	28%	$100,500.00	24%	$105,250.00	30%	$117,500.00	26%	$125,000.00	27%
State of CT	$326.00	0%	$340.00	0%	$401.00	0%	$1,510.00	0%	$1,344.00	0%
Fundraising	$232,644.67	65%	$246,387.86	58%	$96,727.00	27%	$300,768.00	67%	$302,735.00	65%
Grants	$9,715.59	3%	$56,500.00	13%	$6,300.00	2%	$14,038.00	3%	$8,141.00	2%
Donations (restricted and unrestricted)	$8,708.35	2%	$15,952.98	4%	$142,808.00	40%	$16,498.00	4%	$25,416.00	5%
Fees and charges	$3,573.04	1%	$3,632.42	1%	$1,489.00	0%	$2,075.00	0%	$2,465.00	0%
Interest and other NON OPERATING income	$34.49	0%	$160,725.68		$129,868.00		$251,704.00		-$103,558.00	
Endowment transfer	$0.00	0%	$0.00	0%	$0.00	0%	$12,250.00	2%	$0.00	0%
Total income	$355,502.14		$584,038.94		$482,843.00		$716,343.00		$361,543.00	
Less: other fundraising costs	-$40,705.58		-$28,282.31		-$21,603.00		-$21,661.00		-$42,889.00	
Net revenue	$314,796.56		$555,756.63		$461,240.00		$694,682.00		$318,654.00	
endowment campaign fundraising	$16,368.66									
Expense										
Operating Expenses										
Personnel	$203,080.32	67%	$208,481.05	59%	$202,612.00	55%	$220,376.00	61%	$221,866.00	63%
Technology	$24,631.95	8%	$28,027.29	8%	$29,872.00	8%	$32,648.00	9%	$32,124.00	9%
Materials and supplies	$21,801.92	7%	$22,484.61	6%	$19,799.00	5%	$19,085.00	5%	$19,770.00	6%
Programs	-$90.99	0%	$6,772.29	2%	$2,842.00	1%	$5,067.00	1%	$4,707.00	1%
Administrative	$10,555.03	5%	$21,515.00	6%	$28,543.00	8%	$44,663.00	12%	$30,598.00	9%
Maintenance and repairs	$16,811.84	6%	$45,274.75	13%	$65,449.00	18%	$20,133.00	6%	$18,922.00	5%
Utilities	$15,189.38	5%	$16,691.39	5%	$13,958.00	4%	$14,998.00	4%	$17,405.00	5%
Firehouse expenses	$3,872.23	1%	$3,401.50	1%	$3,115.00	1%	$3,437.00	1%	$3,573.00	1%
Other										
Total operating expenses	$295,851.68		$352,647.88		$366,190.00		$360,407.00	100%	$348,965.00	
Non-operating & Capital Expenses-	-		-		-		$6,201.00		$92,231.00	
Excess of OPERATING revenues over expenses							$76,370.00		$73,247.00	
Excess of ALL revenues over expenses	$18,944.88		$203,108.75		$116,653.00		$334,275.00		-$122,542.00	
			includes $75K endowment contribution		includes $32,500 endowment contribution		Interest and other non-operating income includes $70,249 investment dividends, $103,754 in Capital Campaign donations, and $77,700 in PPP grants			